

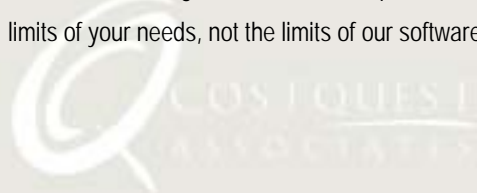
CostQuest provides the support, data, analysis, and customized business applications—business intelligence—to enable your employees to make informed decisions.

The mission of the CostQuest business intelligence practice is to maintain and integrate our tools, commercial or proprietary data, and knowledge into systems to help clients make better decisions.

This practice is about much more than raw data and standard software tools. A large portion of this group's energy is dedicated toward the research and development of specific data and tools that meet our clients' unique needs. Unlike many off-the-shelf applications and data, our solutions provide a seamless approach that delivers the information required displayed in a way that is convenient for you to analyze.

Our strength comes from our ability to understand complex business issues and create a solution that focuses on your bottom-line issue. To support this practice, we have built a library of specialty tools, logic modules, and data sources that can be efficiently combined with industry standard tools and approaches to provide a unique CostQuest approach to your issues.

Our tools are designed so the limits imposed are the limits of your needs, not the limits of our software.



## Our Cost Analysis and Management Tools include:

- ✓ BizQuestorPro – A business tele-demographic database and analytic tool. Currently contains a snapshot of all businesses in the U.S. Data provides business demographics such as location, employee counts, and revenue, along with estimated telecommunications demand data.
- ✓ BC Tools – Business case logic modules to create a customized business modeling tool. Module logic has been submitted in numerous regulatory proceedings. The modules can be customized to meet your needs.
- ✓ Compass - Contribution Management and Profitability and AnalysiS System
- ✓ CostProLoop – A telecommunications cost model focused on the cost of the “last mile”
- ✓ CostProCore – A telecommunications cost model focused on the core network –switching, signaling and transport functions
- ✓ CostProCapCost – A tool to develop the capital costs associated with corporate assets
- ✓ Custom Solutions -- Designed to meet the particular objectives of your business

## Our prior solutions include:

- ✓ Development of a telecommunication business case model. The application was a user input-driven tool that modeled the establishment of a new telecommunications firm. The firm could offer voice and data services. Market penetrations, prices, products, and bundles were all user adjustable. The application calculated the entire network and operations expense required across a 10 year study. Results of the analysis were presented using discounted cash flow across the 10 year study.
- ✓ Currently developing a desktop application to simplify the reporting and exploration of a 20 million record database

- ✓ Development of a custom reporting tool that transferred data from an application's database to a PivotTable within Microsoft Excel. The PivotTable was developed on the fly based upon requested reporting elements
- ✓ Development and maintenance of a suite of network costing tools
- ✓ Development of custom GIS workspaces allowing users to visibly review the results of a business case in terms of operating territory

For more information, please contact us or visit us at [www.costquest.com](http://www.costquest.com).

